

THE CLOUD ON YOUR TERMS

WHAT IS CICLOUD?

Using the familiar toolsets that organisations use in their own datacentres today, CiCloud delivers Public Cloud, Hybrid Cloud, and Virtual Private Cloud solutions. Powered by award winning HPE innovation, CiCloud is physically situated in the same Crown Hosting Data Centre used by the MOD and Government organisations. The tools used to manage CiCloud are familiar to IT departments who currently manage their own on-premise environment. Delivering open, predictive, and cost-effective billing, with no hidden or unexpected charges, CiCloud scales to meet organisations' short- and long-term needs.

FEATURES AND BENEFITS



WHAT YOU NEED TO KNOW

- Customer's data is held in Crown Hosting Datacentre familiar to the public sector eliminating concerns about data sovereignty.
- Familiar tools, such as VCentre, can be used with CiCloud in the same way they are used for on-premise platforms today.
- Billing is open, predictable, with no hidden costs. This makes it easier for public sector organisations to budget and procure.
- The operating systems include Unix and Windows as well as VMware and KVM hypervisors.
- CiCloud allows tailored solutions for platforms; Backup, Disaster Recovery, Database, and DevOps.



DIFFERENTIATION

CiCloud IaaS has no set VM sizing, offering users full control over their environment.

- CiCloud IaaS offers the flexibility of both multi-tenanted public cloud and dedicated resources for virtual private cloud.
- CiCloud IaaS enables users to provision resources using the tools they are familiar with - no upskilling is required.
- CiCloud delivers simplified, transparent, and predictable billing.
- CiCloud IaaS and PaaS is based on open standards architecture, which means no vendor lock-in – users can off-board their applications and data as easily as they can on-board.
- CiCloud PaaS offers freedom of choice over the type and version of operating system and database.
- CiCloud PaaS offers simplified containerisation and management tools for developers.
- Centerprise Account Management is a person, not a faceless portal.



WHY SHOULD CUSTOMERS CARE

Every customer has either a business or government dictated strategy to move to a cloud first model. Looking for the flexibility and agility that Public Cloud offers, they have become unenamoured with the technology and finance lock-in inherent in the model offered by the Hyperscalers.

- The proprietary solutions offered by the Hyperscalers has made the job of the IT Manager more complex. The CiCloud solution uses tools IT are familiar with.
- The complexity and the lack of predictability within the pricing model of the Hyperscalers makes budgeting for cloud services complex. CiCloud offers simple, transparent and predictable billing.
- The familiarity of CiCloud enables the creation of a Hybrid Cloud platform that is managed in the same way that their on-premise technology is managed today.



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Sources: hpe.com, CloudSigma, Veeam, VMware

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