

Mr R McCurtin
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Date: 4 February 2008

Dear Ronan

As you know we recently conducted our first Business Continuity rehearsal with Adam Continuity at the IBM Hopton Street facility. As this was our first rehearsal with Adam and also the first time we had attempted to restore three of our servers simultaneously we naturally had some concerns about the exercise. In the event, the restoration of our Servers and LAN environment went extremely smoothly and I would like to take this opportunity to express my thanks to yourself and your engineers for making this a successful and remarkably stress free test.

I have been impressed all along by the attention to detail and the level of expertise of your technical staff both during planning and the execution of the rehearsal. This made the exercise instructive, enjoyable and of course successful.

Having experienced the way other Business Continuity providers operate I am happy to recommend Adam Continuity for the highly tailored way that you deliver a service to meet the clients exact requirement.

Kind Regards

A handwritten signature in black ink, appearing to read "Brian Smith", with a long, sweeping horizontal line extending to the right.

Brian Smith
IT Manager