



**NORWICH
UNION**

an AVIVA company

Dear Ronan,

Norwich Union has a contract with Adam Continuity to provide a PC recovery service for a maximum 250 PC's to be delivered to sites designated by Norwich Union over periods of 24, 48 and 72 hours from invocation, with a pre-defined base build.

The contract also provides a server recovery service of 13 servers to be delivered to the Norwich Union Data Centre to enable a work area recovery service to the Business. Virtual Machine desktops are created on the servers and the Business users are able to access them from designated recovery centres around the UK.

During the last eight years we have always received a first class service from Adam Continuity when testing and NU has put them on 'standby' several times. We like that you are proactive in your account management and regularly request meetings to discuss our requirements.

Regards

Woody

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Signature:

Date: 1st February 2008